

Over 300 Transactions Completed

Selected Transactions

Manufacturer of Holographic Products
Manufacturer of Inflatable Mattresses
Manufacturer of Testing Equipment
Manufacturer of Giftware
Manufacturer of Drug Delivery Systems
Manufacturer of Scanning Equipment
Manufacturer of Steel Products

Distributor of Propane
Distributor of Valves, Fittings & Hoses
Distributor of Horticultural Supplies
Distributor of Fuel Oil

Home Health Care Company
Nurse Staffing Company
Behavioral Health Care Company

Barging Operation Company
Telemarketing Services Company
Demolition Services Company
Construction Services Company
Document Management Company
Decontamination Services Company
Valuation Services Company
Marketing Services Company
Environmental Consulting Company

COLMEN Investment Banking Services

- ✓ Positioning your company for sale
- ✓ Valuing your company
- ✓ Selling your company
- ✓ Acquiring additional companies
- ✓ Restructuring your debt
- ✓ Raising equity investments

Converting a lifetime of effort into
a legacy for you and your heirs.

*For more information or to obtain a
courtesy brochure, call a member of
the "Colmen Team."*



The Colmen Group

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Management Advisory
Investment Banking
Turnarounds

Investment Banking Services

- **Determining Business Value**
- **Creating a Market for Sale**
- **Maximizing Shareholder Value**
- **Designing & Implementing Acquisition Programs**
- **Unlocking Business Liquidity**
- **Obtaining Growth Capital**

Getting the Right Answers...

- How do I determine the value of my company?
- How do I sell my company but maintain confidentiality?
- How do I know if an acquirer is qualified and motivated to purchase my company?
- How can I obtain the highest price for my company while protecting my employees and customers?
- How should I structure my selling price?
- What should I tell my employees about the sale of my company?
- Should I remain with my company after it is sold?
- Should I expand my company internally or should I grow through acquiring another business?

Relying on Experts...

The Colmen Team:

- Consists of senior level specialists, each with over 25 years of business experience, who work directly with each client.
- Has the right combination of hands-on practical knowledge and advanced formal education. Over 85% of the Colmen Team have owned or operated a business and have earned a Masters Degree, MBA, or JD.
- Has an extensive personal network of contacts and affiliations that increases the value added to each assignment.
- Has honed its expertise with a national and international clientele over a wide variety of industries including manufacturing, distribution, healthcare, environmental, retail and service, among many others.

Obtaining Results...

Colmen has:

- Successfully completed over 300 merger and acquisition transactions since its inception in 1982.
- Successfully advised hundreds of clients to help position their companies for sale.
- Successfully designed and implemented dozens of strategic acquisition programs to help companies expand by acquiring other businesses.
- Successfully raised debt, equity and seed capital for acquisitions, growth, management buyouts and increased liquidity.
- Successfully managed, and added value to, all phases of the merger and acquisition process -- from valuation to closing.