

## Over 300 Transactions Completed

### Selected Transactions

Manufacturer of Holographic Products  
Manufacturer of Inflatable Mattresses  
Manufacturer of Testing Equipment  
Manufacturer of Giftware  
Manufacturer of Drug Delivery Systems  
Manufacturer of Scanning Equipment  
Manufacturer of Steel Products

Distributor of Propane  
Distributor of Valves, Fittings & Hoses  
Distributor of Horticultural Supplies  
Distributor of Fuel Oil

Home Health Care Company  
Nurse Staffing Company  
Behavioral Health Care Company

Barging Operation Company  
Telemarketing Services Company  
Demolition Services Company  
Construction Services Company  
Document Management Company  
Decontamination Services Company  
Valuation Services Company  
Marketing Services Company  
Environmental Consulting Company

## COLMEN Investment Banking Services

- √ Positioning your company for sale
- √ Valuing your company
- √ Selling your company
- √ Acquiring additional companies
- √ Restructuring your debt
- √ Raising equity investments

Converting a lifetime of effort into a legacy for you and your heirs.

*For more information or to obtain a courtesy brochure, call a member of the "Colmen Team."*



### The Colmen Group

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# COLMEN

Management Advisory  
Investment Banking  
Turnarounds

## Investment Banking Services

- **Determining Business Value**
- **Creating a Market for Sale**
- **Maximizing Shareholder Value**
- **Designing & Implementing Acquisition Programs**
- **Unlocking Business Liquidity**
- **Obtaining Growth Capital**

## Getting the Right Answers...

- How do I determine the value of my company?
- How do I sell my company but maintain confidentiality?
- How do I know if an acquirer is qualified and motivated to purchase my company?
- How can I obtain the highest price for my company while protecting my employees and customers?
- How should I structure my selling price?
- What should I tell my employees about the sale of my company?
- Should I remain with my company after it is sold?
- Should I expand my company internally or should I grow through acquiring another business?

## Relying on Experts...

The Colmen Team:

- Consists of senior level specialists, each with over 25 years of business experience, who work directly with each client.
- Has the right combination of hands-on practical knowledge and advanced formal education. Over 85% of the Colmen Team have owned or operated a business and have earned a Masters Degree, MBA, or JD.
- Has an extensive personal network of contacts and affiliations that increases the value added to each assignment.
- Has honed its expertise with a national and international clientele over a wide variety of industries including manufacturing, distribution, healthcare, environmental, retail and service, among many others.

## Obtaining Results...

Colmen has:

- Successfully completed over 300 merger and acquisition transactions since its inception in 1982.
- Successfully advised hundreds of clients to help position their companies for sale.
- Successfully designed and implemented dozens of strategic acquisition programs to help companies expand by acquiring other businesses.
- Successfully raised debt, equity and seed capital for acquisitions, growth, management buyouts and increased liquidity.
- Successfully managed, and added value to, all phases of the merger and acquisition process -- from valuation to closing.